



THE BALES COMPANY

A 33 Year Old  
Executive Search and  
Recruiting Firm



The Bales Company has earned national and international recognition by focusing on the medical and biotechnology industries since 1977.

We believe in sharing the industries' passion for innovative products, remarkable technologies, and new discoveries. We take pride in having contributed many talented professionals who have fueled the sales growth, market penetration, and financial success of our client companies.

Our Mission: to positively impact the medical industry by providing a highly regarded, confidential, & incomparable recruiting service.

Our Goal: to find the right person for the right job at the right time, which requires a sincere and personal interest in the success of both parties.

# “Building Companies & Careers Since 1977”

## Are you seeking experienced Sales, Management, and/or Executive level professionals to Build Your Business?

We can help you hire the “cream of the crop” in any discipline of medicine to drive and enhance your business venture! Our ability to source and recruit the very best for your job openings is a key indicator of our longevity, expansive networking techniques, and success. From executive level professionals to sales representatives, we have thousands of candidates with unique skill sets and backgrounds to fill your needs.

You are just One Call Away from receiving our highly regarded and confidential medical recruiting service.

Here are reasons [WHY](#)  
You should make that phone call:  
[904-398-9080](tel:904-398-9080)

- ◆ Collectively over 100 years in executive recruiting expertise among our highly trained staff
- ◆ Enormous power of our partnership with a network of 350+ recruiting firms in the medical arena
- ◆ An extensive database with fast access to thousands of resumes with unique skill sets in the medical arena nationally
- ◆ An understanding of each client’s business: products, services, technologies
- ◆ In-depth interviews with each candidate to ensure qualifications are met
- ◆ Retained and contingency search



Our clients include start-ups with limited resources, early stage companies introducing new concepts, medical device giants launching new products, and diagnostic companies with life changing technologies, all of which need successful teams to build their business!

The Bales Company employs a wide range of medical industry recruitment specialists who possess years of expertise in a variety of industry disciplines.

Whether you need to quickly build a senior management team, a field sales force, or fill critical openings with hard-to-find executives and sales professionals in areas such as...

Sales Representatives  
Sales Management  
Business Development  
Clinical  
Marketing  
Regulatory Affairs  
Operations  
Directors  
Executive Management  
Board Members  
Contract Consultants

...The Bales Company will expediently deliver candidates who hit the bulls-eye while offering time-tested, proven recruiting solutions!



The Bales Company was awarded the  
**First Interview**  
**Lifetime Milestone Award**  
**\$8 Million in Total Production**  
 ...the first Milestone Award of its kind!


Allow us to help you grow!  
 Call Today for a Consultation

Co-founder: First Interview  
 the largest network of 350+ independently  
 operated recruiting firms  
 Co-founder: Search Net  
 a network of 50 executive search firms worldwide  
 Member: Pinnacle Society  
 the nation's premier consortium of top  
 recruiters within the search industry

We have had the privilege of working  
 with hundreds of wonderful clients,  
 some of which include...


Aloka Ultrasound	Intuitive Surgical
Arthrocare	Itamar
Autosuture	Karl Storz
Biogenex	Lantheus
Biomet	Lanx Spine
Bio-tissue	Medtronic
Boston Scientific	NeuroMetrix
BSN Medical	Nihon Kohden
Cardinal Health	Osteomed
Cardiogenesis	Orthofix
Celsis	P2i
Covidien	ResMed
Cytori	RTI/Biologics
Diversified	Smith & Nephew
Drager	Sonosite
Fluidigm	Spacelabs
Gyrus ACMI	Spine Wave
iCardio	Stryker
Innogyn	Syneture
Intact Medical	Synthes
Integra	Trans1

## The Bales Company

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